



Building a TOP TEAM

Sales Strategies

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Would you agree that this is a good time to know the best sales strategies?

High-efficiency selling is learning how to listen and how to treat your prospect, whether it's your future resident, your future boss or your future client. You will learn how to ask the right questions, how to know more about your prospect, and how to bring the right solution to the table to "make the sell".

Presented by ***Nancy Payne – For Rent Media Solutions***

Thursday, September 9, 2010

San Antonio Apartment Association

Education Center

7525 Babcock Road

9:00am – 12:00pm

\$68 Members

PEP Approved Track

Non-members – \$78

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Fax to SAAA at 210~692~7277 or 877~316~1984 TODAY!
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Yes, Please register the following to attend the "Building a Top Team" on September 9, 2010.

1. _____ 2. _____

Bill Community _____ or Bill Company _____

PEP Subscriber? Yes Property Name _____ No, but send me information about PEP!

Phone _____ FAX _____ Email _____

Registration Authorized by (please print) _____ Title _____

Signature _____ Date _____

***Note:** Please use one form per registrant. Cancellations must be made in writing **7 business days prior to class**. All no shows are responsible for payment in full. Registrants who fail to attend scheduled class, may transfer to the next available class. A \$25 non-refundable transfer fee will be assessed for each transfer requested. All transfers must be authorized by SAAA. No Exceptions! SAAA not responsible for unauthorized registrations or individuals no longer employed with registered company. All non-member payments due at time of registration. Substitutions always welcome. \$2.00 billing fee per invoice. SAAA does not confirm receipt of registrations, you are welcome to call or email tena@saaaonline.org for registration confirmation. **Email is the only reminder that will be sent—please include your email address.**