

San Antonio
Apartment Association

Building for the Future

45th
Anniversary
1964 - 2009

MEMBERSHIP APPLICATION
Owner/Management Members
Associate/Supplier Members



SERVING THE MULTIFAMILY HOUSING INDUSTRY
Why YOU should become a member of the San Antonio Apartment Association

THE MISSION OF THE SAN ANTONIO APARTMENT ASSOCIATION

The San Antonio Apartment Association offers the support and opportunity for owners, managers and suppliers of the rental housing industry to relate, exchange ideas and experiences, and establish high standards. The Association serves as a professional, unified voice to address common issues affecting our industry and community at the local, state and national level. The Association maximizes resources to provide our members with benefits such as: access to quality educational programs, information through research and legislative involvement, and the enhancement and growth of professionalism within our industry while serving the community.

Counties Served: Atascosa, Bandera, Bexar, Comal, Dimmitt, Edwards, Frio, Gonzales, Guadalupe, Karnes, Kendall, Kerr, Kinney, LaSalle, Maverick, McMullen, Medina, Real, Uvalde, Wilson, Zavala

OWNER/MANAGEMENT MEMBERSHIP BENEFITS

EXCLUSIVE USE OF:

- Texas Apartment Association Leases & Forms ■ Management Forms (*computer software available*)
- REDBOOK (*Legal Reference Book*) ■ Publications ■ Crime Awareness Guide on CD Rom
- Educational Materials & Training

INSURANCE

- Group Workers Compensation ■ Property Liability

LEGISLATIVE REPRESENTATION

- Local ■ State ■ National

DESIGNATION PROGRAMS

C.A.M.Certified Apartment Manager
C.A.P.S.Certified Apartment Property Supervisor
N.A.L.P.National Apartment Leasing Professional

C.A.M.T.....Certified Apartment Maintenance Technician
C.A.S.....Certified Apartment Supplier

INDUSTRY COMMUNICATIONS

- SAAA "The Residence" Magazine
- SAAA Annual Directory & Buyers Guide
- SAAA Website: www.saaaonline.org
- SAAA Weekly News
- TAA TEXAS APARTMENTS Magazine
- TAA News & Views Newsletter
- NAA UNITS Magazine
- NAA Industry Insider
- Email: info@saaaonline.org

RESEARCH REPORTS

- San Antonio Market Conditions Report
- Salary Survey

MONTHLY MEMBERSHIP MEETINGS, FUNCTIONS OR EVENTS

Networking Opportunities With Other Industry Professionals

ASSOCIATE/SUPPLIER MEMBERSHIP BENEFITS

BUSINESS OPPORTUNITIES

- Networking with Potential Clients ■ Advertising Opportunities ■ Sponsorship Opportunities
- Annual Business Expo (*Exhibiting Goods/Services*) ■ Showcase (*Tabletop Exhibition*)
- Membership List and Mailing Labels

ADVERTISING OPPORTUNITIES

- SAAA "The Residence" Magazine
- SAAA Annual Directory & Buyers Guide
- TAA TEXAS APARTMENTS Magazine
- SAAA Weekly News
- TAA News & Views Newsletter
- NAA UNITS Magazine

EDUCATION

- Professional Education Program
- CAS (Certified Apartment Supplier) Certification

EVENTS

MONTHLY NETWORKING OPPORTUNITIES

Networking functions and educational seminars are held on a monthly basis to maintain networking and industry awareness.

BUSINESS EXPO & EDUCATION CONFERENCE

Each year, SAAA offers the opportunity for Associate Members to display their products, goods and services to the other members of SAAA. Average attendance of this trade show is 1500+ members.

SHOWCASE/PROPERTY PROFESSIONAL AWARDS

A mini Trade Show (table-top display) is held each year to allow Associate/Supplier Members to present their products and services. Following this event, the Property Professional Awards provides a stage for management companies to recognize their onsite team members.

COOK-OFF

Each year this event is sponsored by the Product Service Members. This event is an opportunity to meet, greet and promote yourself and your company to current and potential clients. This event also celebrates Maintenance Appreciation Day.

MEMBER MIXERS

Free New Member Mixers are held twice a year in order for our members to meet and network with SAAA Board Members. New members also receive an "Admit 2 Free Ticket" to use at any event.

SAAAMY AWARDS BANQUET

Annual awards ceremony honoring industry professionals.

HOLIDAY GALA

Enjoy great food and music while celebrating successes of the Association.

SERVICES

1-800 NUMBER FOR OUT-OF-TOWN MEMBERS

Members and properties located outside of San Antonio and within the 210 area code can now call at no charge by 800 number. Telephone: 1-877-306-4108, Fax: 1-877-316-1984.

REFERRAL SERVICE

The names of SAAA Members and their companies are always referred to other member and non-member organizations who request particular products or services.

MAILING LABELS

Mailing labels of the SAAA membership are available for purchase (*by members only*) through the SAAA offices. These lists are offered in various sorting options.

FACILITIES

The SAAA offices, located at 7525 Babcock Road, San Antonio, Texas, 78249 include an Education Center and Conference Room. Mailing address is P.O. Box 690947, 78269-0947.

JOB BOARD

The SAAA lists job postings for employment positions needed or those available.

WEBSITE INFORMATION

This informative site is available to all members at www.saaaonline.org

MEMBERSHIP POLICY

SAN ANTONIO APARTMENT ASSOCIATION MEMBERSHIP POLICY

All prospective new members must fill out an SAAA Membership application. This application serves as a means for verifying ownership. This application must be as complete as possible. **If you have ever been an SAAA member under another name, the application must reflect so.** Once your application has been received and all information verified, it goes before the SAAA Board of Directors for approval. Following the monthly meeting of the Board of Directors, applicants will be notified of their acceptance.

DISCLAIMER

Should incorrect information be discovered on the application after membership approval, this may be grounds for membership termination. Invoices are due on a net 30-day basis.

SAN ANTONIO APARTMENT ASSOCIATION MEMBERSHIP APPLICATION

7525 Babcock Road
P.O. Box 690947
San Antonio,
Texas 78269

Telephone:
(210) 692-7797

Fax:
(210) 692-7277

1-800 Telephone:
1-877-306-4108

1-800 Fax:
1-877-316-1984
(For use inside Texas)

Website:
www.saaaonline.org

Email:
info@saaaonline.org

A portion of your investment supports efforts to represent your views and interests before local, state and national government and regulatory bodies, and may not be deductible as a business expense. This amount will be communicated to you annually on your dues investment invoice or through other means. Your annual investment also includes \$24 per year for a subscription to the *Residence Magazine*. Your annual investment also includes \$5 per year for a subscription to *Texas Apartments* magazine.

Don't forget to sign

Please Print Clearly

Thank you for your interest in SAAA. Please complete all information and return to the address on the left along with payment for all applicable dues and fees.

Please check the appropriate category:

- Owner/Management** - "Owner/Management" - The owner or managing agent for 26+ rental units shall be the member. As an "Owner/Management" member, all units owned/managed by said member shall be reported and dues paid for all the units. An apartment community that is self managed must pay owner member dues and unit dues.
- Small Owner** - Same as "Owner/Management" above with 25 units or less.
- Owner/Management (Adding Units only)** - Owner Management that is a current member of SAAA adding units.
- Associate/Supplier** - A business that supplies products or services to the multifamily housing industry.

Company: _____ Representative: _____

Street Address: _____ Phone: _____

City: _____ State: _____ Zip + 4: _____ Fax: _____

Billing Address: _____

City: _____ State: _____ Zip + 4: _____

E-mail Address: _____ Web Site: _____

I understand that by providing the fax number(s) and email address(es) above, on behalf of the company/organization/property specified above, that I am authorized to and hereby consent for the company/organization/property to receive faxes and email notices sent by or on behalf of the San Antonio Apartment Association.

Signature _____ Date _____

Associate/Supplier Member Category Listing For Buyers Guide:

_____ Years in Business: _____

List all properties owned & managed in the counties served by SAAA. Attach additional sheet if necessary

Property name	address	#units	age	phone	fax

Property name	address	#units	age	phone	fax

Annual Dues and Fees

Owner Member (26+ units)	\$200.00	
Small Owner (1-25 units)	\$150.00	
Fee Per Unit Total # of Units _____ x \$3.00 = \$_____		
Processing fee for all new members	\$50.00	
Associate Member (Product/Service)	\$410.00	

The above information includes all properties/units in the San Antonio area that are owned/managed or controlled by the above company. Your signature constitutes your agreement to abide by the code of ethics of SAAA. In the event of termination of membership, you agree to discontinue immediately the use of SAAA logo, TAA forms and membership services. If any incorrect information is discovered after your membership has been approved, it may be grounds for termination.

Total Dues and fees \$ _____

Applicant Signature(s): _____

Title: _____ Date: _____ Referred by: _____

Check Enclosed

Credit Cards Accepted: Visa Mastercard AMEX

Card #: _____ Exp.Date: _____ Security Code _____

Card Holder Signature: _____

Name on card: _____